

# CAPABILITY STATEMENT



Finance | Technology | Business Intelligence | Manage Services

CAGE Code: 9YLY2  
UEI: SBHVBDBACN93  
DUNS #: Pending

## COMPANY OVERVIEW

Dubya Consulting is a versatile consulting and management firm dedicated to delivering measurable results for our clients. We offer a broad spectrum of services that extend beyond traditional consulting, including **management consulting**, **technology**, **professional development**, **managed services**, **facilities support services**, and **remediation services**. Our team of seasoned subject matter experts are equipped to serve the private sector, local, state, and federal agencies. Dubya Consulting deliver the critical business solutions your agency needs to reach its full potential.

## ABOUT THE PRESIDENT & CEO

Shawn Williams is a seasoned certified project manager professional, agile practitioner, and financial analyst with a wealth of experience in driving project success at globally recognized companies, including Jet Blue Airways, Novartis/Sandoz Pharmaceuticals, Webster Bank, and Honeywell International. Shawn has a proven track record in managing enterprise projects, leading large cross-functional teams, and strategic planning. His expertise and business acumen, brings significant advantages to the government sector.

## DIFFERENTIATORS

- **Certified Professionals:** Our team includes subject matter experts, certified project management professionals, Agile practitioners, and Lean Six Sigma experts.
- **Voice of the Customer:** We design solutions tailored to clients' specifications and business needs.
- **Commitment to Success:** We are dedicated to achieving results and overcoming challenges.
- **Process Management:** We excel in managing scope, schedule, cost, quality, communication, and stakeholders.
- **System Implementers:** We apply proven systems and practices for effective solution delivery.
- **Agility:** We adapt and reassess to meet evolving demands.

## CORE CAPABILITIES



### Administrative, Management & Consulting

- Project Management (PMP certified)
- Program Management
- Strategic Planning
- Financial Management
- Business Analysis
- Professional & Management Development Training



### Information Technology

- Software Engineering & Implementation
- Enterprise & Solutions Architecting
- Scaled Agile Framework (SAFe)
- Business Analysis & Requirements Gathering
- Quality Assurance Testing
- Computer Training



### Facilities Support

- Operations and Maintenance
- Grounds Maintenance & Landscaping
- HVAC, Electrical, Plumbing, Painting & Drywall
- Commercial Real Estate Services
- Property Management
- Asset Management Services
- Acquisition & Disposition
- Janitorial services
- Pest Control Services



### Remediation Services

- Waste Management
- Disaster



### Logistics

- Transportation
- Freight
- Warehousing

Dubya Consulting Inc | United States



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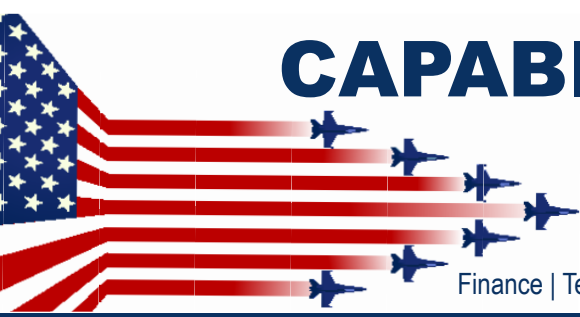


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## PAST PERFORMANCES

### Administrative, Management & Consulting

- Executed 25-30 enterprise enhancement and integration projects for Finance and HR platforms.
- Led multiple Scrum Agile teams for enhancements on a banking platform.
- Conducted discovery sessions for emerging small businesses to enhance market visibility both nationally and globally.
- Assisted small businesses in developing and analyzing balance sheets and profit and loss statements to make informed business decisions to drive growth and profitability.
- Facilitated a six-week financial empowerment workshop series for a non-profit organization and its beneficiaries.

### Information Technology

- Managed CIS benchmarking and hardening, SolarWinds performance monitoring, API development, and SailPoint IAM system projects.
- Led QA testing—unit, functional, and user acceptance testing—across various software projects.
- Coordinated numerous requirements gathering sessions on software development projects.
- Conducted cybersecurity penetration testing to address vulnerabilities.
- Performed CIS benchmarking to secure IT systems, developed standards, baselines, and implemented fix based on vulnerability.
- Ensured IT architecture and roadmap alignment across organizations.

### Facilities Support

- Served as General Contractor for a residential renovation projects.
- Advise construction management companies by utilizing financial data and Lean Six Sigma methodologies.
- Managed residential real estate and land in the New York market.

## NAICS CODES

### Primary: 541611 - Administrative Management and General Management Consulting Services

541618 - Other Management Consulting Services  
541512 - Computer Systems Design Service  
518210 - Computing Infrastructure Providers, Data Processing, Web Hosting, and Related Services  
611420 - Computer Training  
541690 - Other Scientific and Technical Consulting Services  
541513 - Computer Facilities Management Services  
541519 - Other Computer Related Services  
611430 - Professional and Management Development Training  
541612 - Human Resources Consulting Services

561320 - Temporary Help Services  
561499 - All Other Business Support Services  
561210 - Facilities Support Services  
561720 - Janitorial Services  
562910 - Remediation Services  
562119 - Other Waste Collection  
562111 - Solid Waste Collection  
562998 - All Other Miscellaneous Waste Management Services  
561710 - Exterminating and Pest Control Services

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